

Christopher D. Jones
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 Jacksonville, Florida 32204
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QUALIFICATIONS AND ATTRIBUTES

- Strong knowledge of financial statements (balance sheet, cash flow statements, A/R and A/P statements), project development budgets, real estate proformas and project development schedules
- Architectural, AIA construction documents and Civil engineering plan review capabilities
- Capable of coordinating site contracts, site assemblage and lease negotiations
- Experience and ability to handle extended pressure
- Innovative; constantly seeking to improve processes to ensure successful and efficient operations

EDUCATION

- University of Florida, Gainesville, Florida 2000
 B.A. Business Administration concentrations in Marketing and Management, Minor in Economics

LICENSURE AND PROFESSIONAL AFFILIATIONS

- Florida Licensed Real Estate Agent- Renaissance Real Estate Services (formerly Colbyco Realty)-Managing Agent
- Leadership Jacksonville, Class of 2006- Member
- Sigma Pi Phi- Gamma Beta Boule
- Urban Land Institute- **TAP Panelist** 2015 (South City district City of Tallahassee, Florida)
- International Council of Shopping Centers- Past Member
- Jacksonville Chamber of Commerce **Trustee**- Member
- Association of Realtors - Past Member
- Jacksonville Subdivision Standards Advisory Committee – Board Member- *Mayoral appointment, The Honorable John Peyton*
- Jacksonville Mobility Plan Task Force Member- *Mayoral Appointment, The Honorable John Peyton*

WORK EXPERIENCE

RDBG Consulting Group, LLC

Jacksonville, FL - 2003 to Present

Owner/President- (Jacksonville Small and Emerging Business and Certified JTA/FDOT DBE)

Responsible for the firm's business development and operations for all road and pavement inspection projects and professional project management assignments. The firm specializes in Real Estate development advisory services and management, in addition to road inspection management services.

Sotheby's International Realty

Sales Associate

Jacksonville, FL- 2012-12

The Renaissance Group (Partner)

Jacksonville, FL- 2003 to Present

Vice President of Real Estate Development/Asset Manager and Director of Leasing and Contract negotiations-

Responsible for locating and securing properties for development opportunities and determining the properties highest and best use. Manages all functions related to site development under the direct supervision of the owner/developer. Coordinates day-to-day operation of each development project; prepares financial analysis; prepares development feasibility reports for potential new projects; provides direction and information to ensure effective and viability of each project. Responsible for negotiations with broker/ tenant representatives for national and regional retail tenants within completed developments or developments in progress

Fannie Mae Communications/Law and Policy

Washington, D.C. July 2001-July 2003

Operations Manager-

Reported directly to the Department Senior Vice President and Director of Operations for Law and Policy. Developed and managed the Communications Department annual budget of \$40 million and all strategic initiatives funding. Responsible for providing monthly and the quarterly reconciliations of all expenditures, within the communications department, to the Executive Vice President, Senior Vice President and Director of Law & Policy. Liaison between the corporate controller's office, HR, and the Department of Communications. Assisted the Division of Law and Policy on cross-functional levels including desktop, mail, remote access, and the computer network. Maintained all personnel records of full-time employees and company contractors.

Fannie Mae Corporate Accounting

Washington, D.C. 2000-2001

Accountant Technician-

Daily duties consisted of auditing and preparing corporate expense reports to be remitted. Reconcile daily payment reports. Use programs such as People Soft for data entry. Managed the accounting pay function to remit payments to employees. Prepared Sales and Use taxes for Fannie Mae's Mornet on a monthly and quarterly basis. Liaison between corporate travel office and accounting.